

REELFOOT AREA CONSORTIUM

MILK, DIARY PRODUCTS & JUICES

BOTTOM-LINE *(Firm Price Bid)*

2014-2015 SCHOOL YEAR

| RAC ITEM # | UNIT SIZE | PRODUCT DESCRIPTION | UNIT COST | ESTIMATED USAGE | EXTENSION |
|------------|---------------------------|--|-----------|-----------------|---------------|
| M-1 | 1/2 Pint | MILK, 1%, UNFLAVORED, Grade A --Must meet Federal Standards of Identity: Code of Federal Regulations 21, Food & Drugs, Part 18.10 - Each carton shall contain 10% RDA of Vitamin A and 25% for Vitamin D | \$ 0.280 | 600,000 | \$ 156,800.00 |
| M-2 | 1/2 Pint | MILK, SKIM, UNFLAVORED, Grade A - Must meet Federal Standards of Identity: Code of Federal Regulations 21, Food & Drugs, Part 18.10 – Each carton shall contain 10% RDA of Vitamin A and 25% for Vitamin D | \$ 0.260 | 5,000 | \$ 1,300.00 |
| M-3 | 1/2 Pint | MILK, SKIM CHOCOLATE– made from Grade A low-fat or skim milk which meets Federal Standards of Identity: Code of Federal Regulations 21, Food & Drugs, Part 18.10 – Each carton shall contain 10% RDA of Vitamin A and 25% for Vitamin D | \$ 0.275 | 1,638,000 | \$ 450,450.00 |
| M-4 | 1/2 Pint | MILK, SKIM STRAWBERRY– made from Grade A low-fat or skim milk which meets Federal Standards of Identity: Code of Federal Regulations 21, Food & Drugs, Part 18.10 – Each carton shall contain 10% RDA of Vitamin A and 25% for Vitamin D | \$ 0.275 | 25,000 | \$ 6,875.00 |
| M-5 | 1/2 Pint | ORANGE JUICE, full strength, fresh, must meet FDA and USDA guidelines for 100% juice | \$ 0.270 | 24,000 | \$ 6,480.00 |
| M-6 | 4 oz | ORANGE JUICE, full strength, fresh, must meet FDA and USDA guidelines for 100% juice | \$ 0.150 | 45,000 | \$ 6,750.00 |
| M-7 | 1/2 gal | BUTTERMILK, 1% Fat Free <i>FC</i> | \$ 2.29 | 1,200 | \$ 2,748.00 |
| M-8 | gallon | MILK, 1%, UNFLAVORED | \$ 4.00 | 550 | \$ 2,200.00 |
| M-9 | <i>3# 5#</i> <i>FC</i> | SOUR CREAM | \$ 7.00 | 15 | \$ 105.00 |
| M-10 | <i>3# 5#</i> <i>FC</i> | COTTAGE CHEESE, 2% 1% | \$ 10.00 | 75 | \$ 750.00 |

Total Package Cost (Bottom Line-Firm Price Bid): \$ 634,458.00

Name of Company: Borden Southern Distribution LLC

REELFOOT AREA CONSORTIUM

MILK, DIARY PRODUCTS & JUICES

Bidding Information for the Reelfoot Area Consortium

2014-2015 SCHOOL YEAR

| RAC ITEM # | UNIT SIZE | PRODUCT DESCRIPTION | UNIT COST | ESTIMATED USAGE | EXTENSION |
|------------|-----------|---|-----------|-----------------|---------------|
| M-1 | 1/2 Pint | MILK, 1%, UNFLAVORED, Grade A --Must meet Federal Standards of Identity: Code of Federal Regulations 21, Food & Drugs, Part 18.10 - Each carton shall contain 10% RDA of Vitamin A and 25% for Vitamin D | \$ 0.275 | 527,273 | \$ 154,000.00 |
| M-2 | 1/2 Pint | MILK, SKIM, UNFLAVORED, Grade A - Must meet Federal Standards of Identity: Code of Federal Regulations 21, Food & Drugs, Part 18.10 - Each carton shall contain 10% RDA of Vitamin A and 25% for Vitamin D | \$ 0.265 | 5,000 | \$ 1,325.00 |
| M-3 | 1/2 Pint | MILK, SKIM CHOCOLATE-- made from Grade A low-fat or skim milk which meets Federal Standards of Identity: Code of Federal Regulations 21, Food & Drugs, Part 18.10 - Each carton shall contain 10% RDA of Vitamin A and 25% for Vitamin D | \$ 0.275 | 1,638,364 | \$ 450,450.00 |
| M-4 | 1/2 Pint | MILK, SKIM STRAWBERRY-- made from Grade A low-fat or skim milk which meets Federal Standards of Identity: Code of Federal Regulations 21, Food & Drugs, Part 18.10 - Each carton shall contain 10% RDA of Vitamin A and 25% for Vitamin D | \$ 0.275 | 25,000 | \$ 6,875.00 |
| M-5 | 1/2 Pint | ORANGE JUICE, full strength, fresh, must meet FDA and USDA guidelines for 100% juice | \$ 0.270 | 23,999 | \$ 6,480.00 |
| M-6 | 4 oz | ORANGE JUICE, full strength, fresh, must meet FDA and USDA guidelines for 100% juice | \$ 0.150 | 45,000 | \$ 6,750.00 |
| M-7 | 1/2 gal | BUTTERMILK, 1% Fat Free | \$ 2.29 | 1,218 | \$ 2,748.00 |
| M-8 | gallon | MILK, 1%, UNFLAVORED | \$ 4.00 | 550 | \$ 2,200.00 |
| M-9 | 3# 5# | SOUR CREAM | \$ 7.00 | 15 | \$ 105.00 |
| M-10 | 3# 5# | COTTAGE CHEESE, 2% | \$ 10.00 | 75 | \$ 750.00 |

Total Package Cost (Escalation/De-Escalation): \$ 631,683.00

Name of Company: Borden Southern Distribution LLC

**REELFOOT AREA CONSORTIUMM
MILK BID
2014-2015 SCHOOL YEAR**

Name of Company: **Borden Southern Distribution LLC.**

Address: **P. O. Box 17304**

City, State, Zip: **Nashville, Tennessee 37217**

Phone: **(615) 285 - 9697**

Date: **June 5, 2014**

Category: Milk and Dairy Products

I have the legal capacity to complete the attached bid.

I fully understand and agree to comply with all provisions and product identification as set forth by the Reelfoot Area Consortium.

Jim Collage, President *June 5, 2014*
Signature & Title Date

**Certification Regarding Debarment,
Suspension, Ineligibility and Voluntary
Exclusion
Lower Tier Covered Transactions**

- (1) The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its Principals is presently debarred, suspended, proposed for debarment, declared ineligible, or Voluntarily excluded from participation in this transaction by any Federal department or agency.**

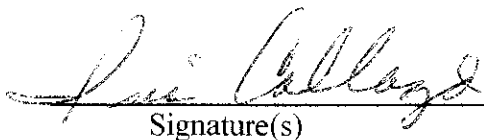
- (2) Where the prospective lower tier participant is unable to certify to any of the statements in this Certification, such prospective participant shall attach an explanation to this proposal.**

Borden Southern Distribution LLC,

| | |
|-------------------|------------|
| Organization Name | Bid Number |
|-------------------|------------|

Iris Collazo, President. Mike Tamarit, Sales Representative

Name(s) and Title(s) of Authorized Representative(s)

| | |
|---|--------------|
|  | June 1, 2014 |
| Signature(s) | Date |

CERTIFICATION REGARDING "BUY AMERICAN" REQUIREMENTS

Section 104(d) of the William F. Gooding Child Nutrition Reauthorization Act of 1998 requires SFAs to purchase domestically grown and processed foods, to the maximum extent practicable. There is a two-part test to define the country of origin for a manufactured end product: (1) the article must be manufactured in the United States; and (2) the cost of domestic components must exceed 50 percent of the cost of all the components.

We require that suppliers certify the percentage of U.S. content in products supplied to us according to the two-part test above. If you are unable or unwilling to make such certification, we will not purchase from you.

Two situations may warrant a waiver to permit purchase of foreign food products.

- 1) The product is not produced or manufactured in the U.S. in sufficient and reasonable available quantities of a satisfactory quality.
- 2) Competitive bids reveal the cost of a U.S. product is significantly higher than the foreign product.

Requested Waiver Items

| Product Description | Vendor Item # | Reason For Waiver Request | Approved |
|----------------------------------|---------------|---------------------------|----------|
| Borden Orange Juice -- 4 oz. | 25395 | 51% U.S. Content | |
| Borden Orange Juice -- 8 oz. | 25384 | 51% U.S. Content | |
| Borden Orange Juice- 16 oz | 25379 | 51% U.S. Content | |
| Juice Pack -- Blue Berry 6.75 oz | 80060 | 51% U.S. Content | |
| Juice Pack -- Punch 6.75 oz | 80059 | 51% U.S. Content | |
| | | | |
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| | | | |

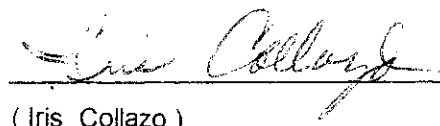
**Use additional pages if needed*

Note: Approved column is for the SNP purchaser to indicate if they will accept the non-American product or if they reject that item. The SNP will contact the vendor if item is rejected.

"We certify that our food products were manufactured in the United States and have at least 51% U.S. contents."

Date: June 5, 2014

Vendor Name: Borden Southern Distribution LLC.



 (Iris Collazo)

CERTIFICATION REGARDING LOBBYING

Applicable to Grants, Subgrants, Cooperative Agreements, and Contracts Exceeding \$100,000 in Federal Funds.

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by section 1352, title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The undersigned certifies, to the best of his or her knowledge and belief, that:

- (1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into of a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.
- (3) The undersigned shall require that the language of this certification be included in the award documents for all covered subawards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

FNS Grant/Cooperative Agreement

Borden Southern Distribution LLC. P.O. Box 17304 Nashville, TN 37217

Name/Address of Organization

Iris Collazo, President

Name/Title of Submitting Official



Signature

June 5, 2014

Date

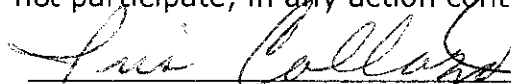
CERTIFICATE OF INDEPENDENT PRICE DETERMINATION

A. By submission of this offer, the offeror certifies and in case of a joint offer, each party thereto certifies as to its own organization, that in connection with this procurement:

1. The prices in this offer have been arrived at independently, without consultation, communication, agreement for the purpose of restricting competition, as to any matter relating to such prices with any other offeror or with any competitor,
2. Unless otherwise required by law, the prices which have been quoted in this offer have not been knowingly disclosed by the offeror and will not knowingly be disclosed by the offeror prior to opening in the case of an advertised procurement, or prior to award in the case of negotiated procurement, directly or indirectly to any other offeror or to any competitor,
3. No attempt has been made or will be made by the offeror to induce any person or firm to submit or not to submit an offer for the purpose of restricting competition.

B. Each person signing this offer certifies that:

1. He or she is the person in the offeror's organization responsible within that organization for the decision as to the prices being offered herein and that he or she has not participated, and will not participate, in any action contrary to (A)(3) above; or
2. He or she is not the person in the offeror's organization responsible within that organization for the decision as to the prices being offered herein, but that he or she has been authorized in writing to act as agent for the persons responsible for such decision in certifying that such persons have not participated and will not participate, in any action contrary to (A)(1) through (A)(3) above, and as their agent does hereby so certify, and he or she has not participated, and will not participate, in any action contrary to (A)(1) through (A)(3) above.



Signature of Vendor's Authorized Representative

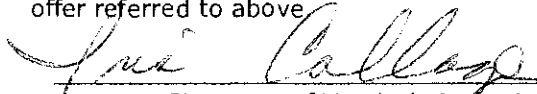
President

June 5, 2014

Title

Date

In accepting this offer, the sponsor certifies that the sponsor's officers, employees or agent have not taken any action which may have jeopardized the independence of the offer referred to above.



Signature of Vendor's Authorized Representative

05/19/2014

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

| | | | |
|---|--|--|--|
| PRODUCER Al Bardayan Agency, Inc. 4015 Travis Dr Suite 104 Nashville TN 37211 | | CONTACT NAME: Eve Schroeder PHONE (A/C, No, Ext): (615)832-2388 E-MAIL ADDRESS: eve@albardayan.com FAX (A/C, No): (615)331-2974 | |
| | | INSURER(S) AFFORDING COVERAGE | |
| | | INSURER A: Auto Owners | |
| | | INSURER B: | |
| | | INSURER C: | |
| | | INSURER D: | |
| | | INSURER E: | |
| | | INSURER F: | |

COVERAGES **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE | ADDL INSD | SUBR WVD | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS |
|----------|--|-----------|----------|---------------|-------------------------|-------------------------|---|
| A | <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC <input checked="" type="checkbox"/> OTHER hired and non owned | | | 03746577-14 | 03/03/2014 | 03/03/2015 | EACH OCCURRENCE \$ 100000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300000 MED EXP (Any one person) \$ 10000 PERSONAL & ADV INJURY \$ 100000 GENERAL AGGREGATE \$ 2000000 PRODUCTS - COMP/OP AGG \$ 2000000 \$ |
| A | AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> 100/250 ded <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS | | | 49-746-577-00 | 03/03/2014 | 03/03/2015 | COMBINED SINGLE LIMIT (Ea accident) \$ 100000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$ |
| | <input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$ | | | | | | EACH OCCURRENCE \$ AGGREGATE \$ \$ |
| | WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below | Y/N | N/A | | | | <input type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$ |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

| | |
|---------------------------|---|
| CERTIFICATE HOLDER | CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. |
| | AUTHORIZED REPRESENTATIVE EVE SCHROEDER, AGENT |